Six Situations in Russia

1. The name of your young translator is Tatjana Nikolaeva. You work with her several years. How do you address her?
   - A. Mrs. Nikolaeva
   - B. Tatjana
   - C. Tanja

2. You are a male engineer visiting Russian subsidiaries/suppliers. Many young female colleagues flirt with you. You assume that:
   - A. They are just making small-talk.
   - B. They think you are a very attractive guy.
   - C. They are looking for an affair with you.

3. In your first meetings with new business partners in Russia, they ask you about your marital status, kids, etc.
   - A. You pointedly refuse to answer.
   - B. You answer honestly, and share some personal information.
   - C. You ignore these questions.

4. You receive a very poorly-done English report from your Russian subsidiary. The most likely reason for this is:
   - A. They do not understand English well.
   - B. They are not acting professionally.
   - C. They have different expectations when it comes to structuring reports.

5. Meetings with Russians are indeed difficult for you: there are no real discussions, no agenda, no brainstorming of ideas; nobody takes notes. You think:
   - A. They cannot understand what you’re saying.
   - B. They have different ideas about how meetings should be conducted.
   - C. You aren’t meeting with right people.

6. You are looking for a gift for your business partners in Russia. What is the best choice?
   - A. An expensive item from a famous brand.
   - B. An original, hand-made item.
   - C. An inexpensive local item.

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