



University of St.Gallen

FNSNF

SCHWEIZERISCHER NATIONALFONDS  
ZUR FÖRDERUNG DER WISSENSCHAFTLICHEN FORSCHUNG

75  
NFP

Big Data  
Nationales Forschungsprogramm



## Big Data or Big Brother?

*What is the impact of HR Analytics on Employee Trust in the Employer in Switzerland?*

*"From insight  
to impact"* 

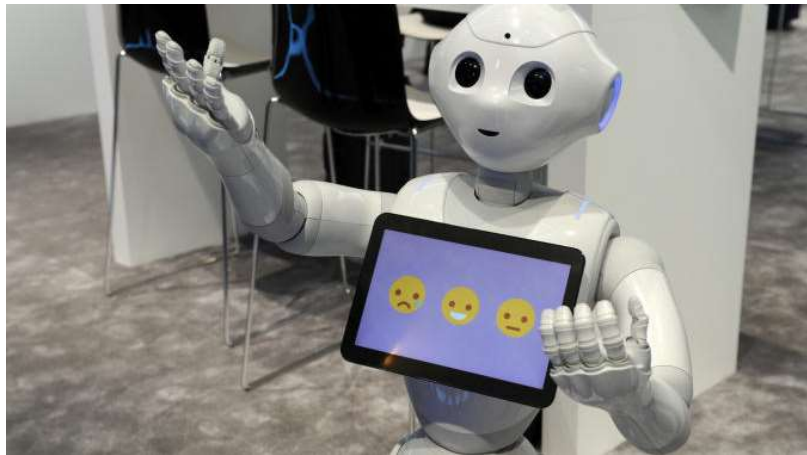


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Imagine a workplace, where ...



Good things  
come from  
**Sysco®**





**You might have noticed already ...**

**... it's reality in Business!**





## Why is it relevant to study HR Analytics and Trust?

*Big Data is HR's most important natural resource* (cf. Smedley, 2015)

### BUT



Trust is  
relevant for  
all these  
obstacles

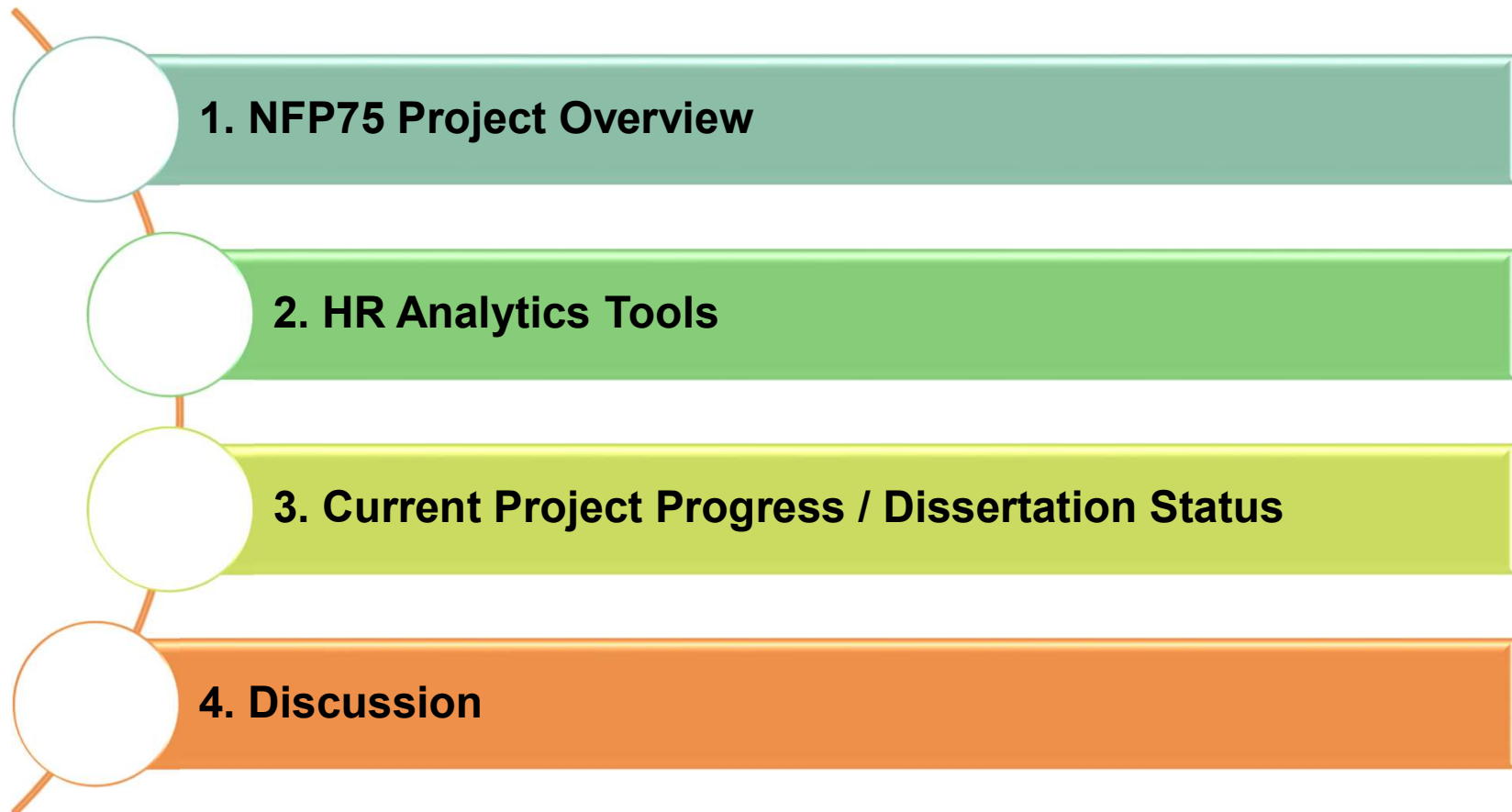
- Oftentimes, HR Analytics are used in a careless manner  
(cf. Lewis & Liao, 2014)
- HR „competence gap“ (cf. Madden, 2014)
- Media reports on ethical breaches of organizational integrity
- Creates a perfect control illusion and might thus lead to micromanagement

### AS A RESULT

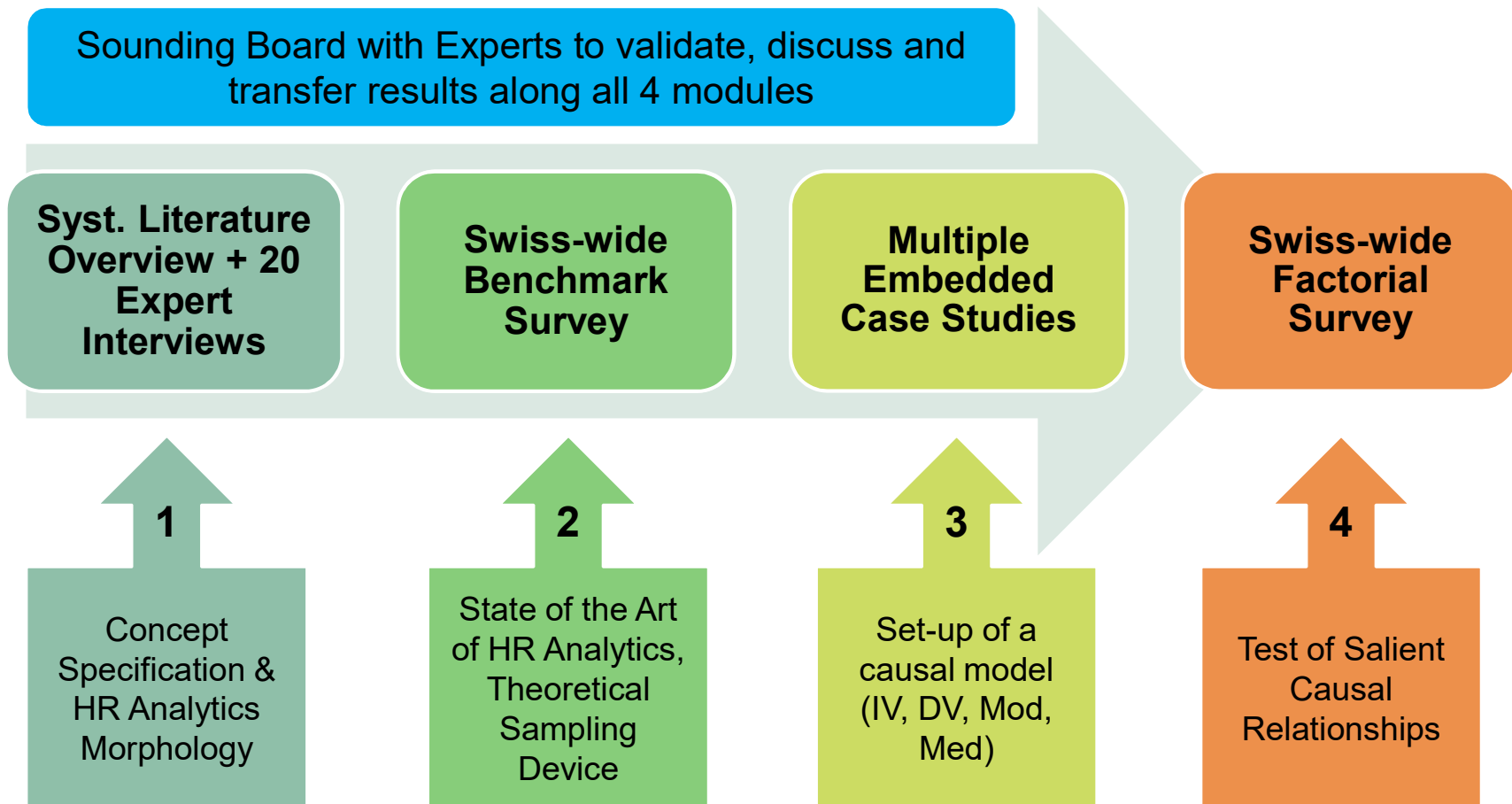
- **Expected sceptic reaction of the workforce!**



## Agenda



## 1. NFP75 – Project Overview





**Research Question:**

**What is the impact of big data-based HR Control Practices on Employees' Trust in the Employer?**



*What on earth are we talking about when we refer to big data-based HR control practices ?*



## 2. Concept Specification & Overview

*Organizational Control Literature* (cf. Weibel et al., 2016; Cardinal, 2001; Sitkin, Cardinal & Bijlsma-Frankema, 2012)

→ *Big data based “formal HR control practices”* (Snell, 1992; Snell & Youndt, 1995)

Integrating Various Data Sources	Non-task related Performance	Predict Behavior and Performance	Machine Learning, AI
<ul style="list-style-type: none"><li>• consolidates profiles of employee data</li><li>• <i>Angrave et al. (2016)</i></li></ul>	<ul style="list-style-type: none"><li>• Non-task related performance</li><li>• Employee behavior outside the workplace</li><li>• Mood, Emotions</li><li>• <i>Kopp &amp; Sokoll (2015)</i></li></ul>	<ul style="list-style-type: none"><li>• Not just describe status quo but predict likelihoods (of turnover, absences ...)</li><li>• <i>Son (2015); Voegli (2016)</i></li></ul>	<ul style="list-style-type: none"><li>• Decision automation (Hiring and Firing by Algorithm)</li><li>• <i>Hongo (2015)</i></li></ul>



***Thats it? → We need an organizing framework of HR Analytics Tools***





## 2. Concept Specification & Overview, cont'd



New,  
complex/multilayered  
phenomenon



Scarcity of academic  
publications → no clear  
theory



Huge surplus on non-  
scientific publications



Broad Spectrum of HR  
Analytics Applications

- Analytical & conceptual fuzzyness
- No detailed exploration on specific dimensions, categories, building blocks and/or constituting features of HR Analytics Tools



*What is our Independent Variable?*



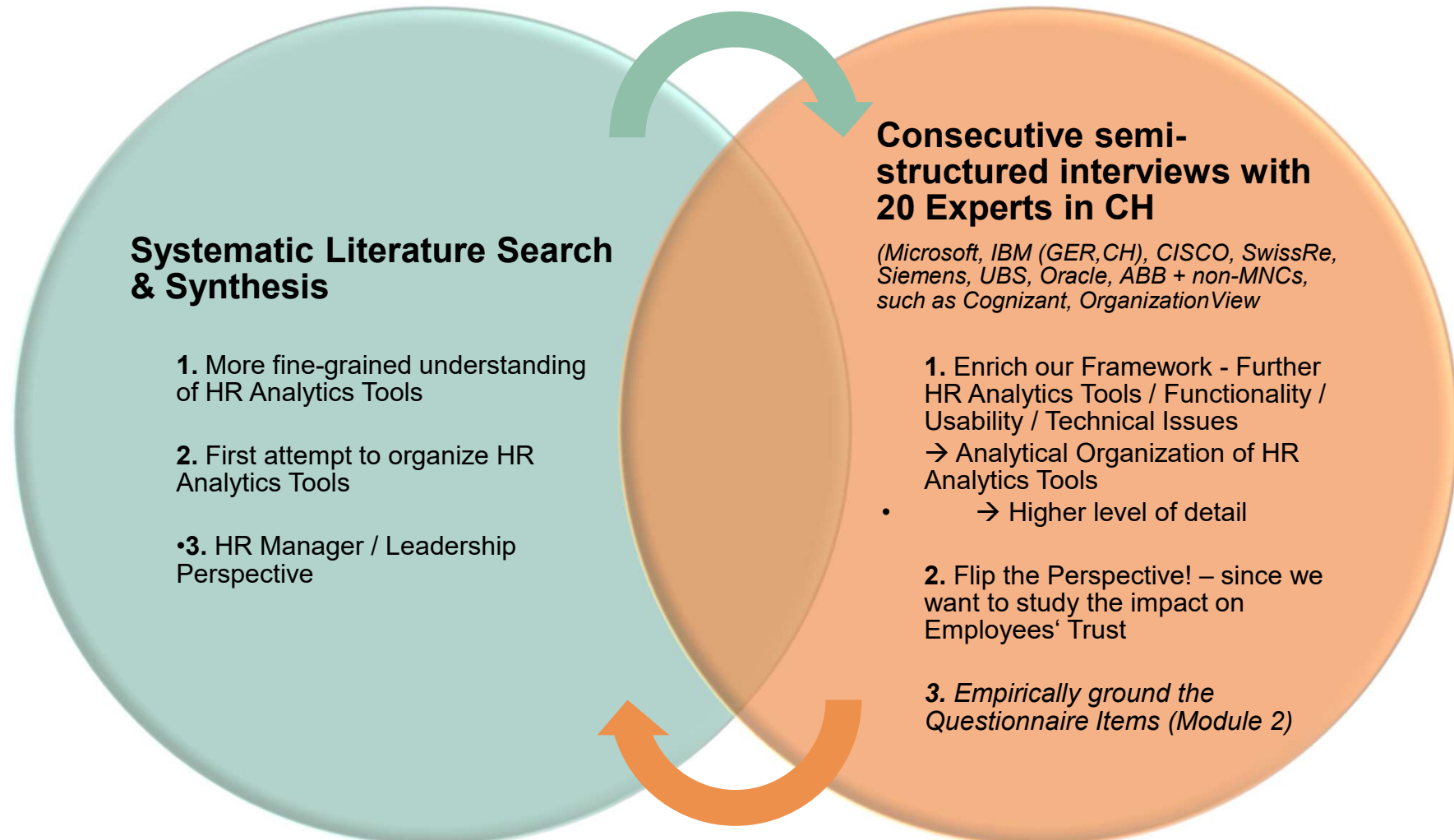
### 3. Our approach: Design Thinking

#### Design Thinking allows us to:

- be abductive (both deductive and inductive at the same time)
- be non-linear and iterative between theory and reality  
(Dubois & Gadde, 2002)
- continuously compare our findings with literature and expert/peer/informant validation, throughout the entire DT/research process (analysis + data gathering)
- pave the way to a formative theoretical construct
- investigate multidimensional, multilayered problems, difficult to quantify (Ritchey, 2006; 2012)
- come up with relevant (interdependent) parameters and their respective dimensions  
(Frow et al., 2015) → thick description
- select specific dimensions of each parameter, which create a „morphotype“, hence represent „a solution to the issue under study“



## 3.1 Design Thinking – *Problem Space*





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## **3.2 *Solution Space***

This is, on what we are currently working on!

Happy to discuss our proposals!



## 3.3 Module 2: Swiss-wide Benchmarking Survey

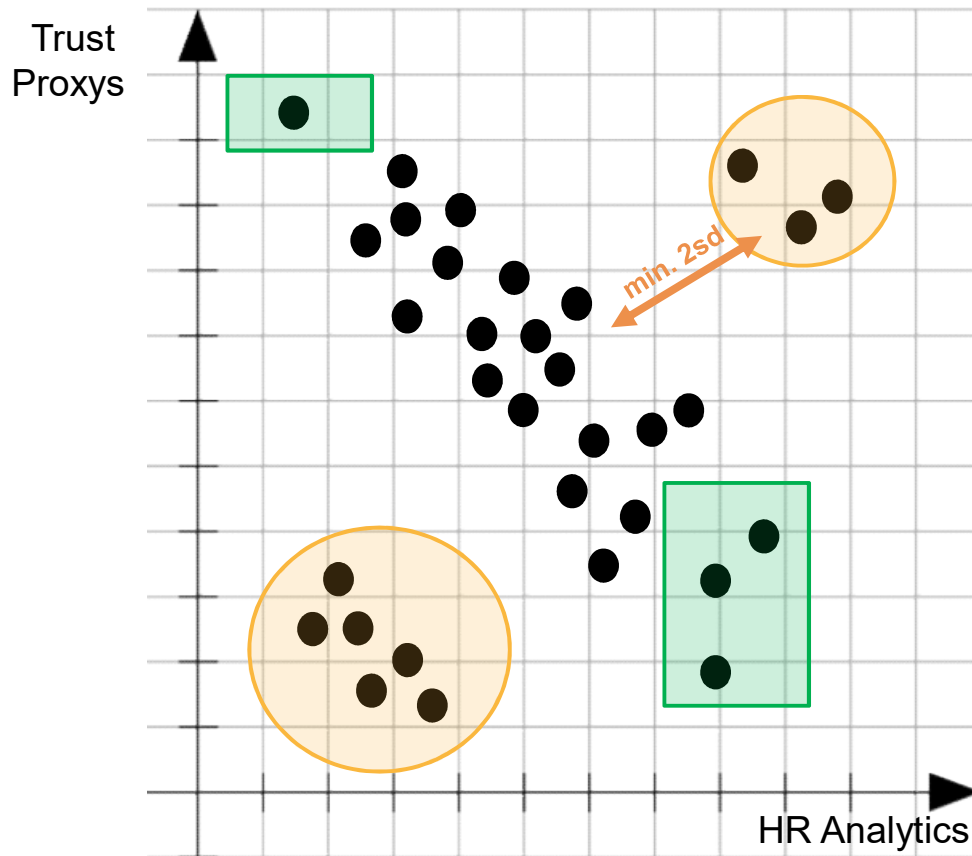
Aim: Device for Theoretical Sampling of Theory Building Case Studies (Module 3; Eisenhardt, 1989) + further Empirical Validation of Solution Space

- We ask HR-Managers (AND/OR related functions) on the application and use of big data based HR-control practices (IV)
  - Example: To what extent do you use HR Analytics Tools, such as [XXX]? How do you expect the maturity level of HR Analytics inside your company?
- For means of theoretical sampling, we also need to ask proxies for employees' trust in the employer (DsV)
- We focus on HR-Managers' perception of his/her company's HR philosophy (Miles et al., 1978), corporate trust climate/culture (Huff & Kelly, 2003; Butler, 1999), HR Role Models (Caldwell, 2003), Transformational Leadership Climate (Menges et al., 2011), Strength of HR Systems (Bowen & Ostroff, 2004), Type of HR use (Ulrich, 1997), inter alia.





### 3.3 How does the Survey impact Case Sampling?



1. Deviant Cases –  
«Prediction Outliers»

→ Formulation of propositions

2. Extreme Cases –  
«Model-Fit Outliers»

→ Improvement of model coherence  
and internal validity

(Eisenhardt, 1989; Gerring, 2006; Yin, 2013)

3. Embeddedness Dimensions:

- Before the advent of big data / now
- Future scenarios after the enactment of GDPR

4. Result: testable model (Module 3)  
for salient causal relationships in  
Module 4

#FALLONTONIGHT

**THANK YOU!**



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# Happy to answer questions and discuss!

*"From insight  
to impact"* 



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